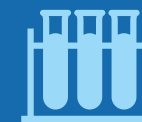




Chemcon Speciality Chemicals Limited

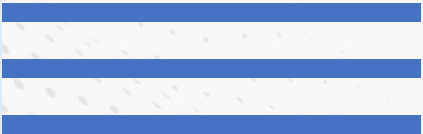
Investor Presentation – August 2026



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Q1 FY27 Performance Highlights



Q1 FY27 Performance Highlights



"We are pleased to report a strong start to FY27, with the Company reporting quarterly revenue of ₹ 66 crore, reflecting healthy growth and an improvement in overall business performance. The quarter's performance was primarily driven by improved realizations across our product portfolio and steady demand across several key product categories.

Our Organic Chemicals business witnessed a notable improvement during the quarter, driven by improved realizations across key products, including HMDS, CMIC, Bromobenzene and 2-Bromo. While pricing pressure from global competition particularly imports from China, continue to persist in select products, the overall operating environment remained favorable compared to the previous year, supporting better profitability and business performance.

The Inorganic Chemicals segment also recorded a stable performance, aided by improved market conditions and improved demand on a year-on-year basis. Although geopolitical developments and volatility in crude oil markets continue to create uncertainty, the business delivered a meaningful recovery over the corresponding period last year.

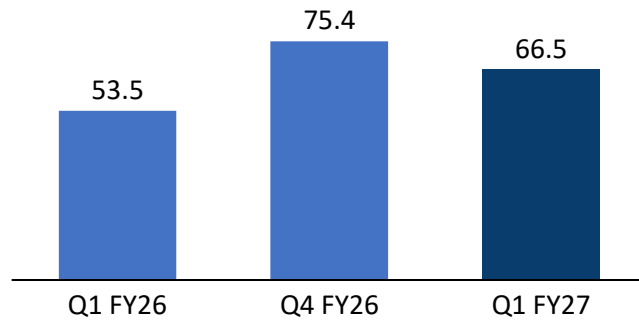
Looking ahead, we remain optimistic about our growth prospects, supported by improving realizations, encouraging traction across our newer product portfolio, and strengthening customer engagement across key end-user industries. While global macroeconomic conditions and geopolitical developments continue to present uncertainties, we believe our diversified product portfolio, expanding manufacturing capabilities position us well to deliver sustainable and profitable growth in the coming quarters."

Mr. Kamal Aggarwal,
Chairman & Managing Director

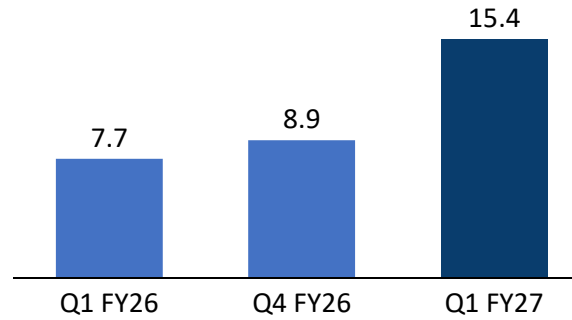
Financial Highlights



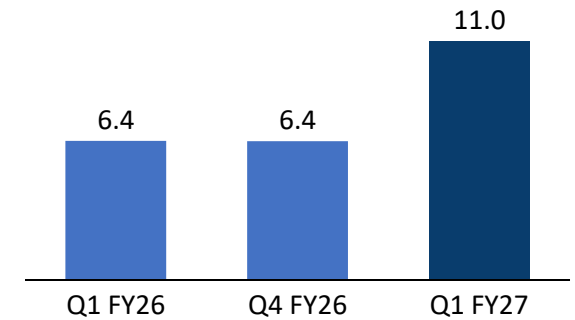
Revenue from Operations (Rs. Cr)



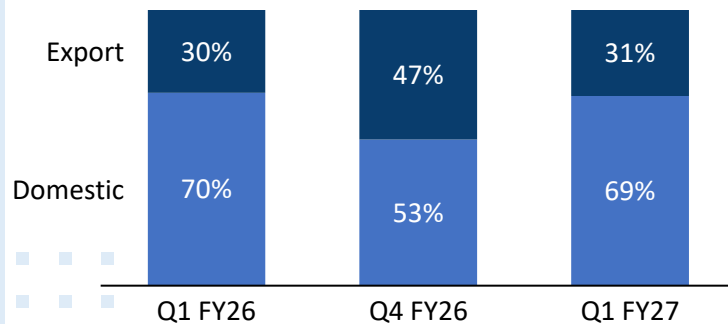
EBITDA (Rs. Cr)



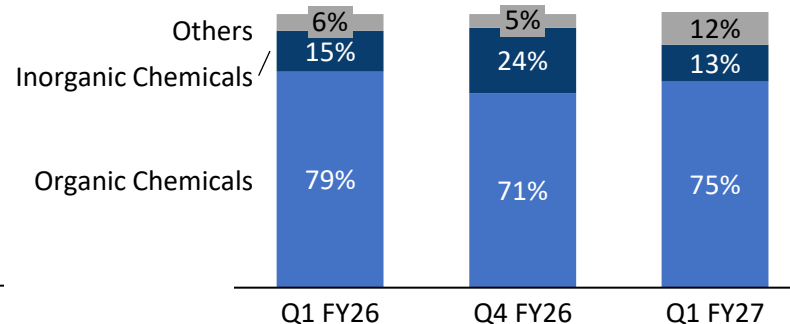
PAT (Rs. Cr)



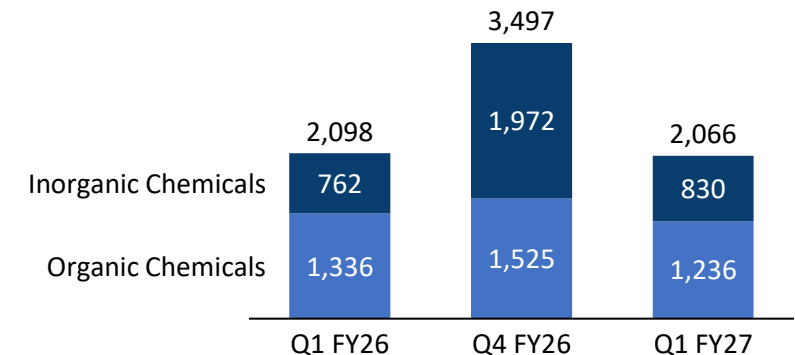
Geographic-Wise (%)



Business-wise (%)



Sales Volume (MT)

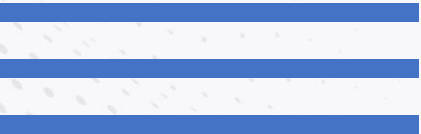


Organic chemicals refers to HMDS, CMIC, Bromobenzene and 2 Bromo whereas Inorganic chemicals refer to Bromides

Export data are inclusive of Deemed Exports

Profit & Loss Statement

Particulars (Rs. Crs)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q	FY26
Revenue from Operations	66.5	53.5	24%	75.4	-12%	240.0
Cost of Goods Sold	36.9	31.5		52.4		155.9
Employee Cost	5.7	5.0		5.3		20.1
Other Expenses	8.5	9.3		8.8		33.9
EBITDA	15.4	7.7	98%	8.9	74%	30.2
EBITDA Margin	23.2%	14.5%		11.8%		12.6%
Other Income	3.7	3.7		4.2		15.5
Depreciation	3.7	2.7		3.2		11.6
EBIT	15.4	8.7		9.8		34.1
Finance Cost	0.8	0.3		1.0		2.1
Profit before Tax	14.6	8.4		8.8		32.0
Tax	3.6	2.0		2.4		8.4
PAT	11.0	6.4	72%	6.4	72%	23.6
PAT Margin %	16.5%	11.9%		8.4%		9.8%
Basic EPS	2.99	1.74		1.74		6.44



Company Overview



Company Snapshot

Incorporated in 1988

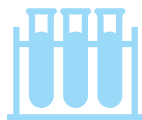
Manufacturer of Speciality Chemicals

An ISO 9001:2015 and ISO 14001:2015 Certified Company

Business Verticals: Organic Chemicals and Inorganic Chemicals

2 Manufacturing Facilities at Vadodara, Gujarat (Manjusar and Gothada)

10 Operational Units, 6 Owned Warehouses



Only Manufacturer of HMDS in India



3rd Largest Manufacturer of HMDS Worldwide



Largest Manufacturer of CMIC worldwide

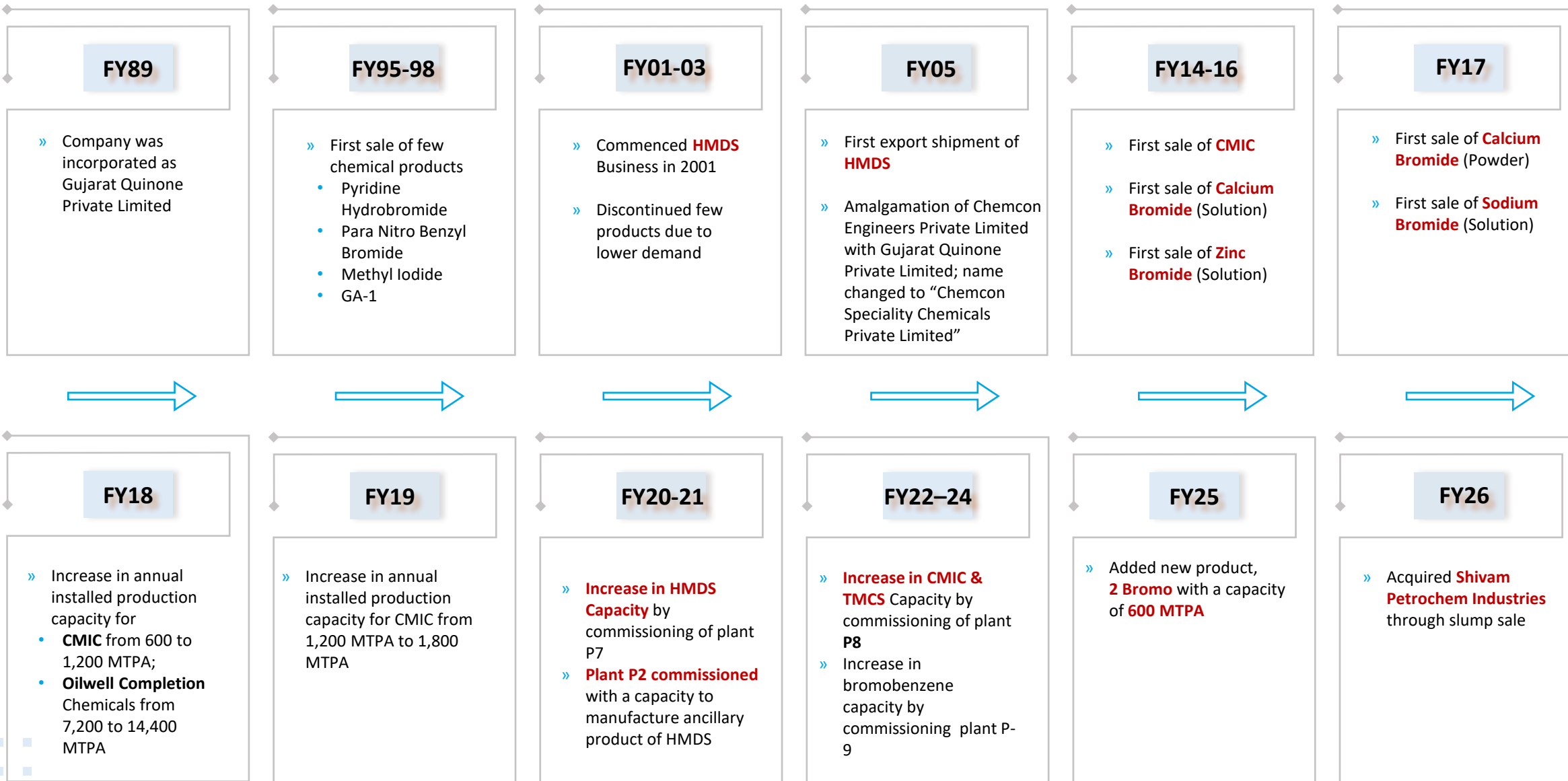


Only Manufacturer of Zinc Bromide in India



Largest Manufacturer of Calcium Bromide in India

Evolution





Global Presence

FY26 Export
Contribution*:

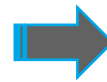
~41%

Key Countries

- | | |
|------------------------------|------------------------|
| » United States of America | » Japan |
| » Italy | » United Arab Emirates |
| » South Korea | » Russia |
| » Germany | » Spain |
| » People's Republic of China | » Thailand |
| | » Malaysia |

Over Two Decades of Experience in Chemicals

- Manufacturing
- Exports



Well Equipped to Seize Upcoming Opportunities

Key Long-Term Relationships



Organic Chemicals

Inorganic Chemicals



PT Saint Laurence
Trading Sea Co

CC Gran Limited
Liability Company

Longstanding
Clients

Strong Base

New Product
Development

New Customer
Reach

Top 5 customers
contribute ~32%

Top 10 customers
contribute ~48%

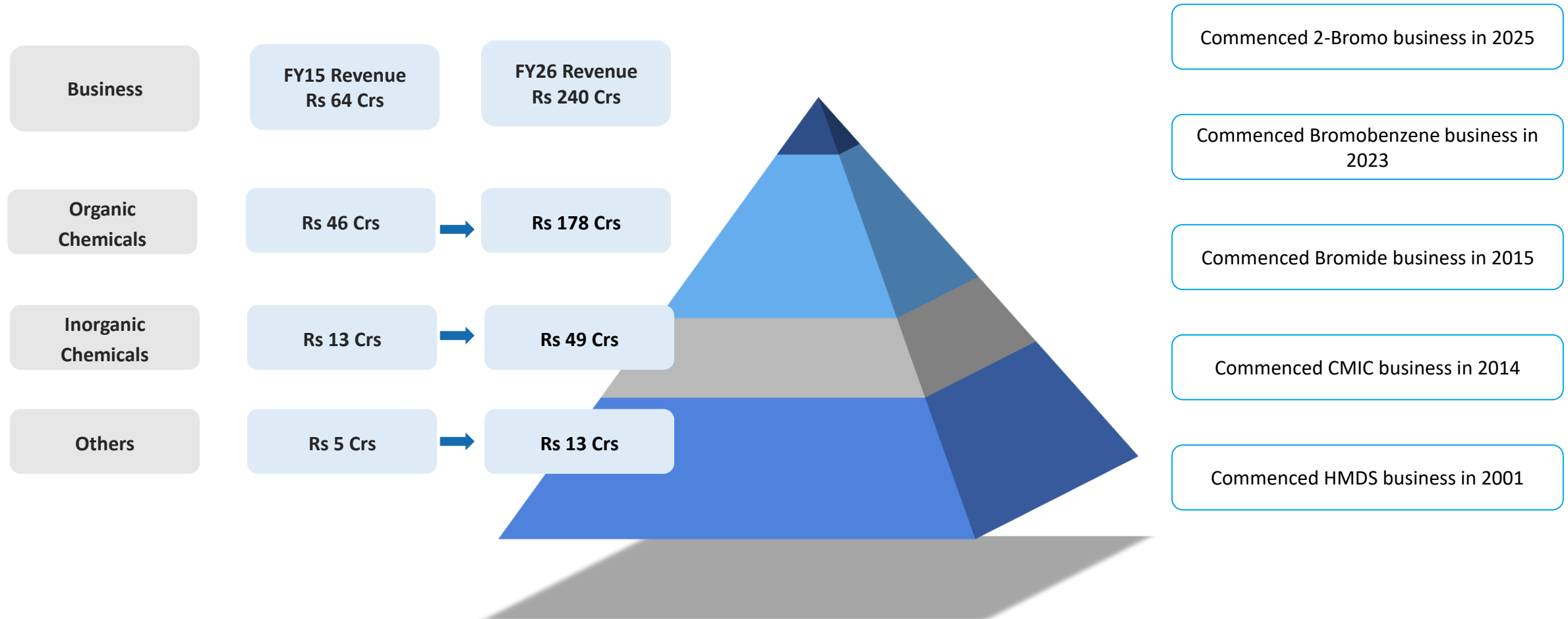
Few customers age
more than 2
decades with us

Major customers
have been with us
for more than 5
years

Well equipped to
retain market
presence

Leading to increase
in new product
base and reach out
to new customers

Moving up the Value Chain



Key Certifications

Key Certifications



R&D

In-house laboratory to test

- » Raw materials procured
- » New Products & Innovation
- » Final products testing at the various stages of the manufacturing process
- » Well equipped with new instruments & machinery

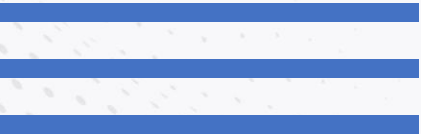


Environment

Complying All Environment Laws

- » The Environment (Protection) Act, 1986
- » Water Prevention and Control of Pollution Act
- » Air Prevention and Control of Pollution Act, 1981
- » We are a zero-discharge company





Product Overview



Product Portfolio



Organic Chemicals

HMDS

- HMDS, an organosilicon compound, is a reagent and a precursor to bases that are popular in organic synthesis and organometallic chemistry
- HMDS is widely used in the pharmaceutical industry as a silylating agent in the process of manufacture of pharmaceutical drugs of the Penicillin group

CMIC

- CMIC is an antiviral drug intermediate product, which is a key intermediate for anti-AIDS and anti-hepatitis B drug Tenofovir
- The downstream product of CMIC, Tenofovir is a nucleotide antiviral drug developed by Gilead Corporation of the United States.

Bromobenzene

- Bromobenzene, is a clear, colourless or pale-yellow liquid. It is manufactured through bromination of benzene in presence of iron and has form of heavy, mobile, colorless liquid having a pungent odor.

2 Bromo (Di-Bromo Methane)

- Di- Bromo Methane is a colorless liquid primarily used as a solvent and as an intermediate in the production of various industrial chemicals, including those found in perfumes.

Inorganic Chemicals

Bromides

- Oilwell Completion Chemicals are used to complete the well and is normally a salty solution made up of chlorides or bromides
- Company manufacture a range of inorganic bromides, namely: Calcium Bromide (solution and powder), Zinc Bromide (solution) & Sodium Bromide (solution and powder)

Key Products

End User Industry

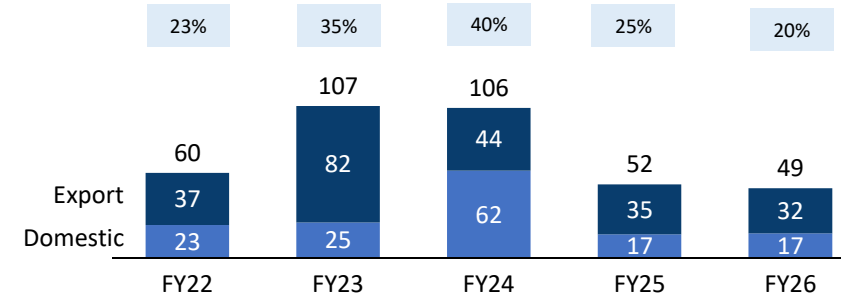
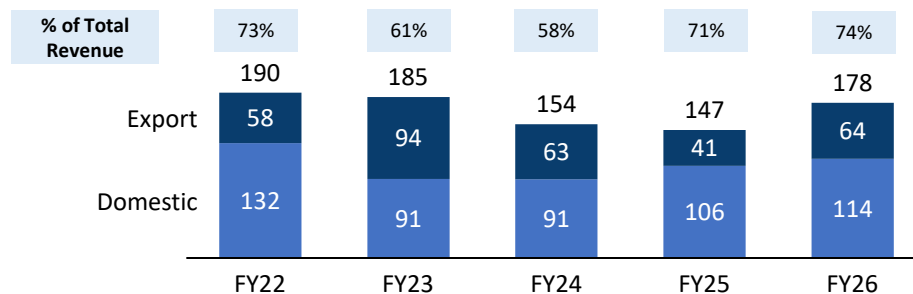
Pharmaceuticals & Others

Pharmaceuticals

Agrochemicals & Aromatics

Oil Drilling & Fluids

Business Performance (Rs in cr)



Export data are inclusive of Deemed Exports

Manufacturing Facilities



Product categories	Key Products	Installed Capacity
		(MTPA)
Organic Chemicals	HMDS, CMIC, Bromobenzene, 2 Bromo and other ancillary products	11,400
	P-11 unit	Upcoming Facility
Inorganic Chemicals	Range of Inorganic Bromides	15,000

Located at Manjusar near Vadodara, Gujarat

10 Operational Units

In-House R&D Laboratory

6 Owned Warehouses

Located at Manjusar near Vadodara, Gujarat





Capacity Expansion

Plans to add manufacturing capacity at the P11 unit. The additional capacity will manufacture organic chemicals.



Import Substitution

Aims to capitalize on the potential growth of Organic Chemicals in India and to substitute imports



Exploring New Applications

Plan to expand the new products to have diversified product portfolio with diversified client base



Cost Efficiencies

Improvement in cost efficiencies through process re-engineering, optimized raw material consumption, and benefits arising from economies of scale.



Way Forward

Moderate Growth in

Organic Chemicals



Healthy Growth in

Inorganic Chemicals



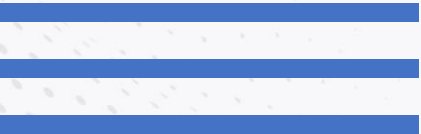
Exploring
Opportunities in

New Products



Leading to Long Term Sustainable Growth

New Products, New Clients, New Applications, New Opportunities

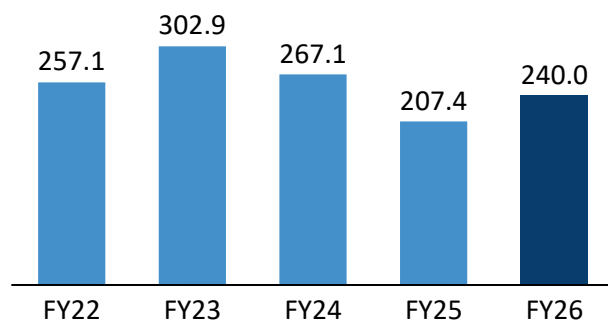


Financial Highlights

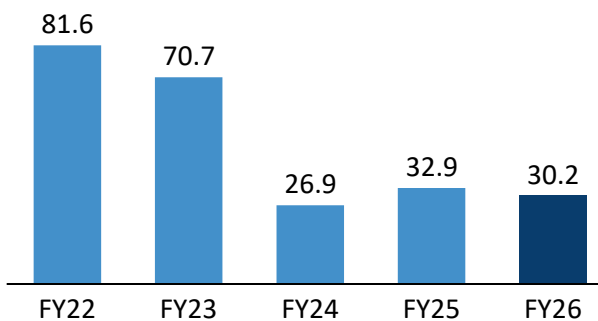


Financial Trends

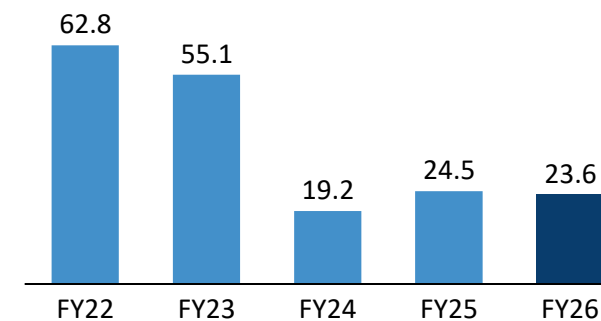
Total Revenue (Rs. Cr)



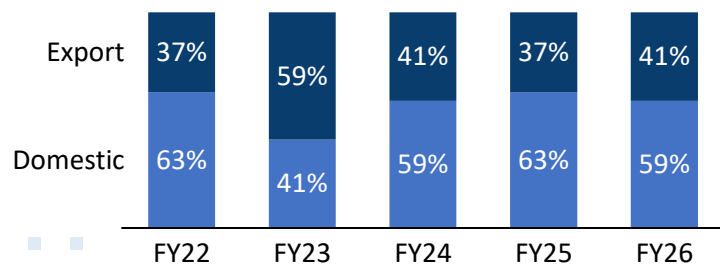
EBITDA (Rs. Cr)



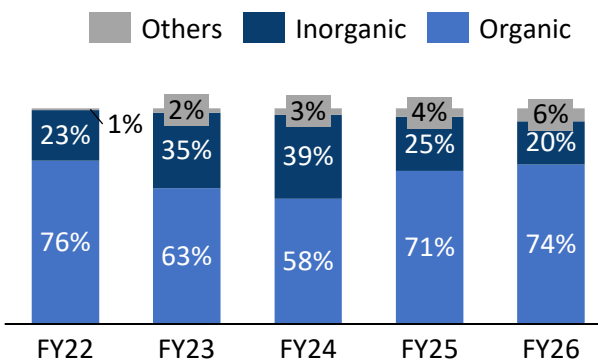
PAT (Rs. Cr)



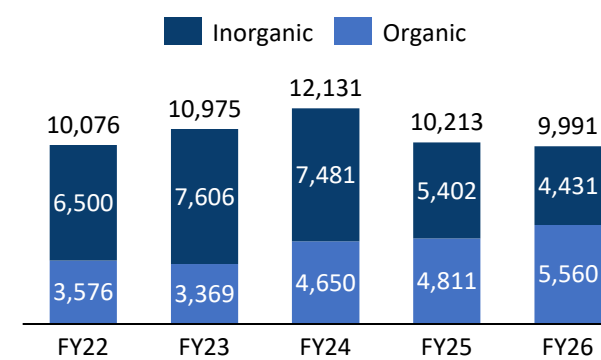
Geographic-Wise (%)



Business-wise (%)



Sales Volume (MT)



Thank You



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